



2007 Interim Results

July 2007

The SThree Team



Russell Clements - Chief Executive Officer



Russell has been with the group since 1986 when he joined as a recruitment consultant. After a variety of Sales and Sales Management roles, Russell was appointed Sales Director of Computer Futures in 1992, and Joint Managing Director in 1998, during which time he was involved with the launch of new brands. He took up the position of Deputy Chief Executive Officer in September 2000 and progressed to Chief Executive Officer in March 2004.

Michael Nelson - Chief Financial Officer



Michael joined SThree in March 2005, after leading the turnaround of the Bally Group in Switzerland, where he was Group CFO. Michael qualified as a Chartered Accountant with Arthur Andersen and has 30 years of experience covering a broad range of industries and geographies.

Prior to Bally, Michael worked with EMI Plc for ten years, most recently as CFO for EMI Europe. He has also worked for Safeway Plc, Nortel and as a corporate strategy consultant.

Agenda



- Financial Highlights
- Operational Review
- 2007 Interim Results
- Outlook

Interim Financial Highlights

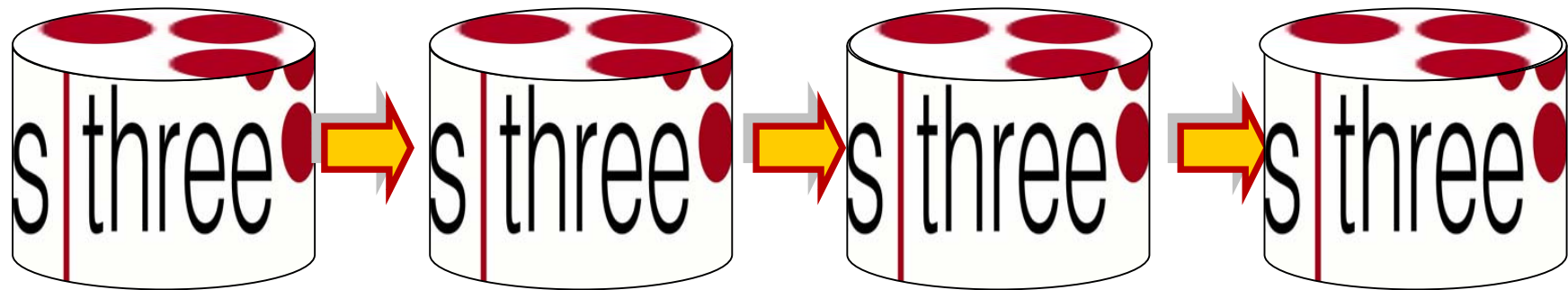


£m	2007	2006	Change
Revenue	240.4	178.0	+ 35.1%
Gross Profit (Fee Income)	82.5	59.2	+ 39.5%
Operating profit before exceptional items*	19.6	15.1	+ 29.7%
Conversion ratio	23.8%	25.6%	- 1.8 pps
Profit before tax and exceptional items*	19.2	14.5	+ 32.0%
Basic earnings per share before exceptional items	9.3p	8.1p	+ 14.8%
Interim dividend	3.1p	2.4p	+ 29.2%

Note: Conversion Ratio = EBITA (pre-exceptionals) to gross profit

* Exceptional items relate to employee share awards and related costs (2006 only)

The Development of SThree



<u>Phase 1</u>	<u>Phase 2</u>	<u>Phase 3</u>	<u>Phase 4</u>
One brand	Multi-brand	Multi-brand	Multi-brand
One location	Multiple UK locations	Multiple UK and Non-UK locations	Multiple UK & Non UK locations
One sector	One Sector	One Sector	Multiple sectors

Brand Development

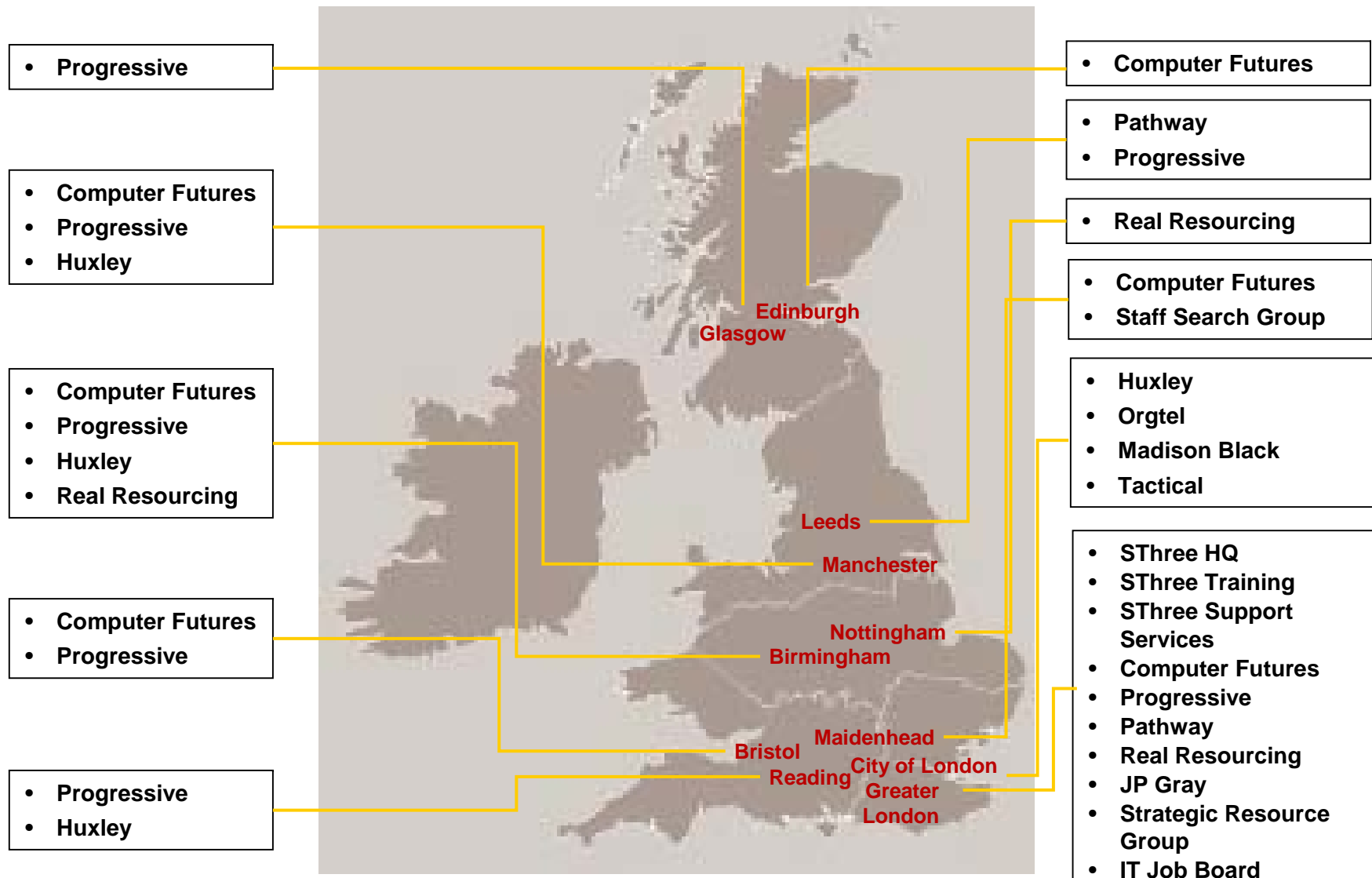


ICT	✓	✓	✓	✓	✓		✓	✓	✓	✓	
Banking & Finance		✓		✓			✓				
Accountancy	✓	✓		✓							✓
Human Resources						✓					
Engineering		✓	✓								
Energy		✓									
Pharma			✓		✓						

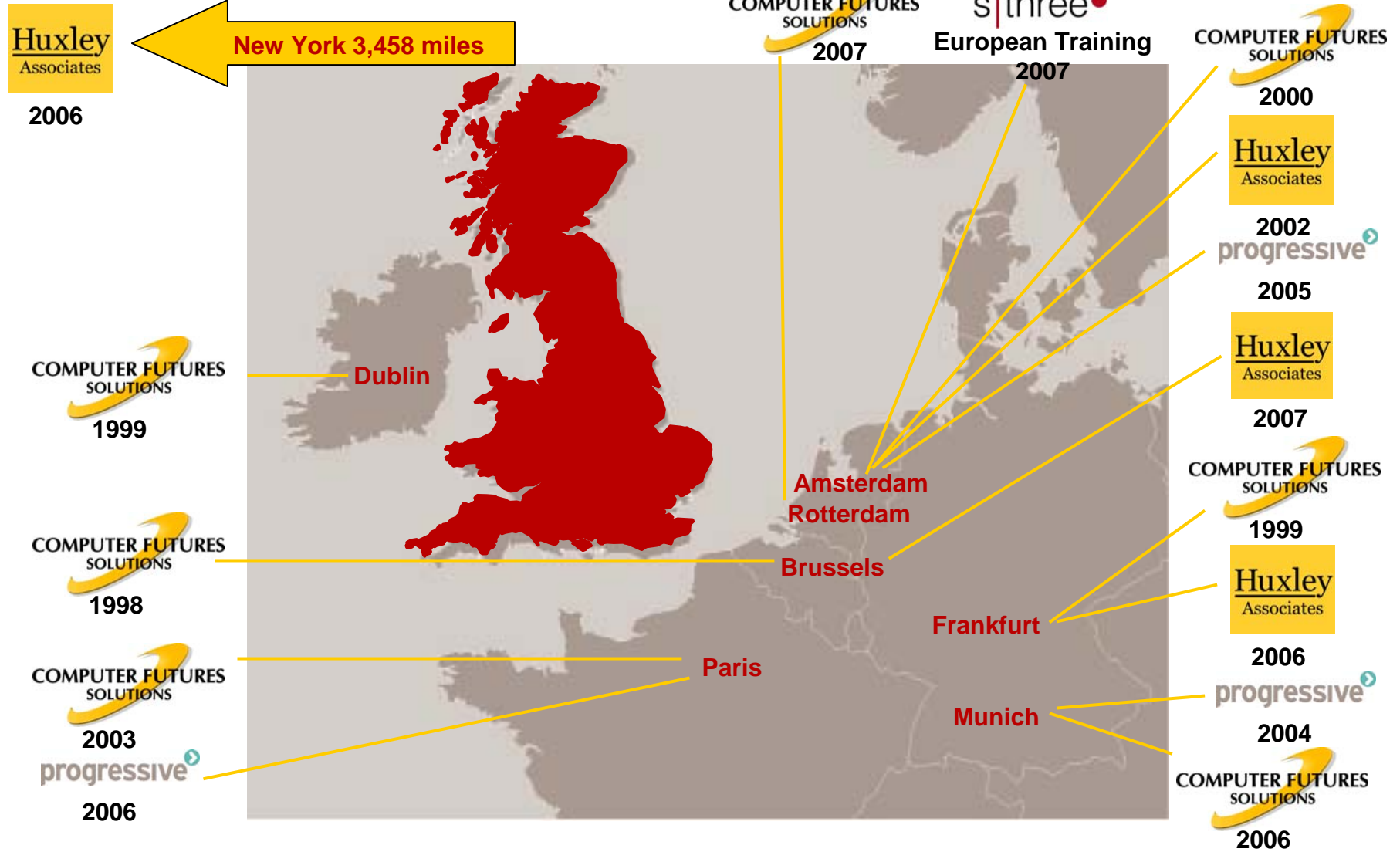
✓ = sector disciplines pre-2007

✓ = new sectors added 2007

33 UK Offices



15 Non-UK Office Locations



Operational Review



- Good progress across all sectors and geographies including core UK ICT business
- Continued strong returns seen from combination of new sectors and new geographies
- Volume growth enhanced by value growth
- H1 conversion ratio 23.8% (2006: 25.6%) reflecting investments in new offices, new disciplines, IT systems, support infrastructure and training
- Non-ICT GP growth + 46.8%
- Non UK GP growth + 70.5%
- Headcount growth since year-end on target
 - Total headcount + 24.2%
 - Sales headcount + 17.6%

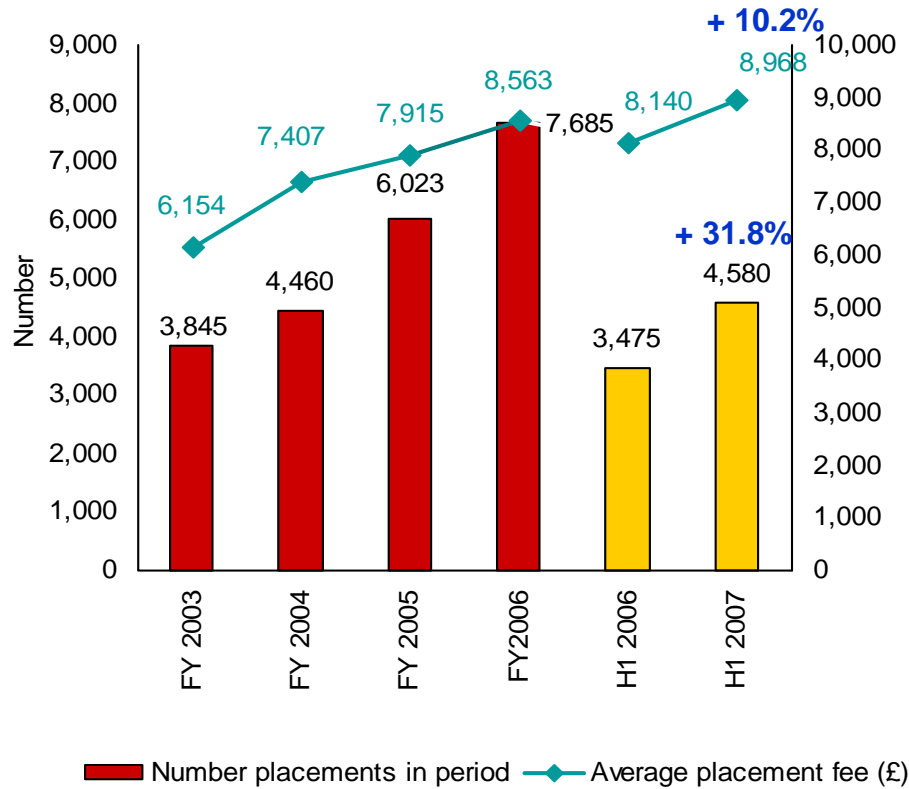
- SThree has always invested in its future
- 2007 is continuing the theme at an accelerated pace
 - New sectors & geographies
 - Office infrastructure (new & upgrades)
 - Systems (SAP go live and Siebel implementation)
 - Training & management development
- Our major investment is redeployment of experienced staff and management into new sectors and geographies
- Key challenge is maintaining growth in absolute terms and managing increasing complexity of geographies and sectors

Remain confident that the investment strategy can be achieved without compromising overall results

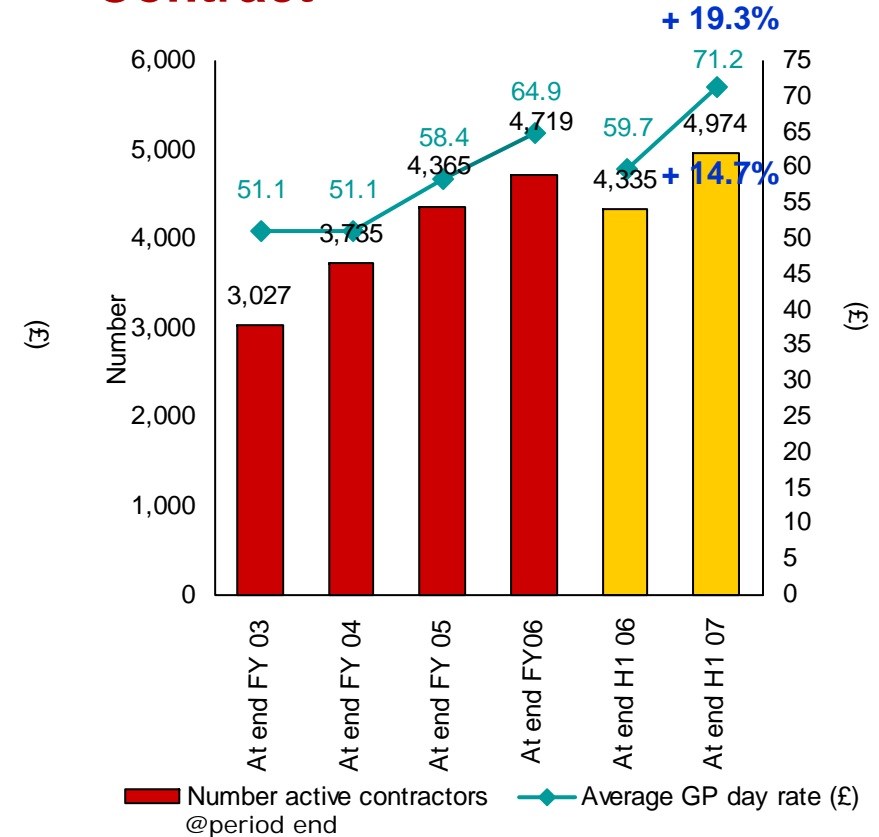
Key Performance Indicators



Permanent



Contract



Notes:

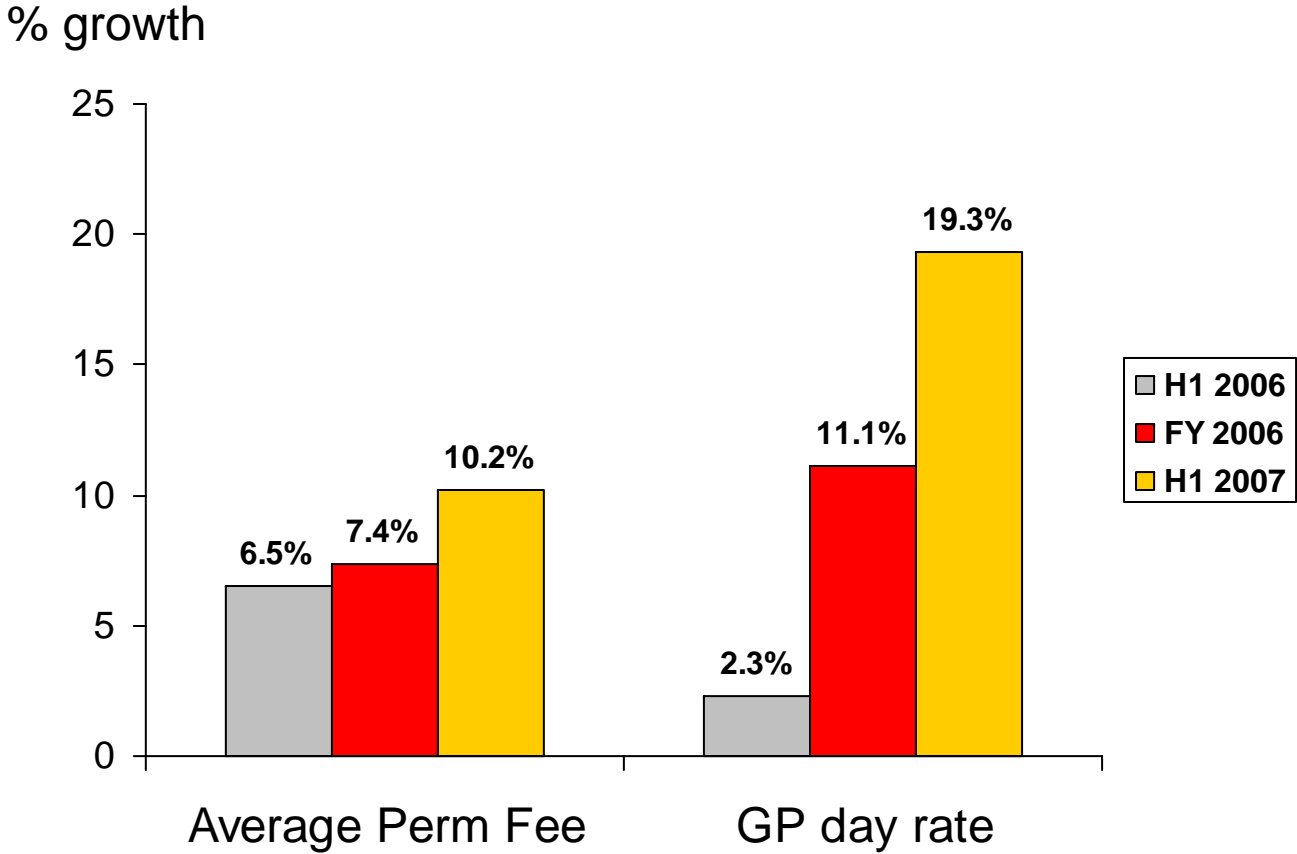
Contractors of the Group that are on a placement with one of the Group's clients at the end of the relevant period

Candidates the Group has placed with clients on a permanent basis and for whom it has sent the client an invoice during the relevant period

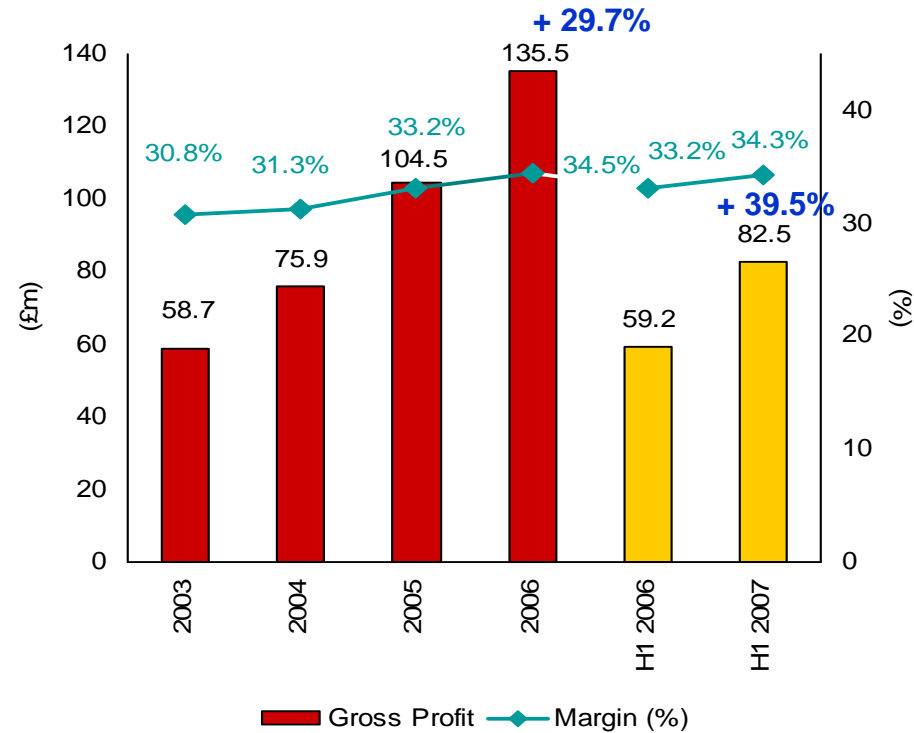
The average permanent placement fee is calculated using the total placement fees for the relevant period, including the ITJobBoard advertising income, divided by the number of placements for the period

The average gross profit per day per contractor is calculated by taking gross profit from contract staffing for the period and dividing by the average number of active contractors and the number of working days in the period

Value Growth

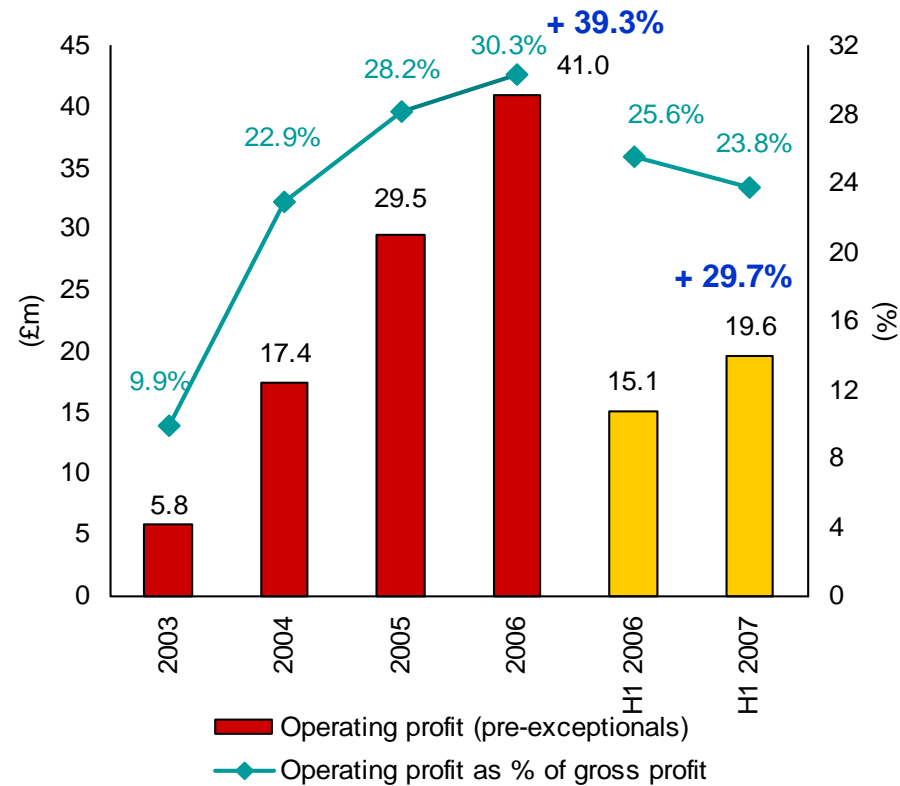


Growth Story - Gross Profit



Recent margin % growth driven by increased perm mix

Growth Story – Operating Profit



Continued healthy growth in EBITA
Conversion ratio declines slightly to 23.8% due to significant investment

Note: Operating profit before goodwill amortisation and exceptionals (share award costs)

Income Statement



	2007 £m	2006 £m	Change %
Revenue	240.4	178.0	+ 35.1
Gross profit	82.5	59.2	+ 39.5
Operating profit	19.6	15.1	+ 29.7
Net finance cost	(0.5)	(0.7)	
Share of profit of JV	0.1	0.1	
Profit before tax	19.2	14.5	+ 32.0
Taxation	(6.0)	(4.2)	
Profit after tax	13.2	10.3	+ 27.7

Effective tax rate 31.3% (2006: 29.0%)

EPS & Dividends



Basic Earnings/(loss) per share	2007	2006	Change
Basic earnings per share before exceptional items	9.3p	8.1p	+ 14.8%

Dividends

- Interim dividend of 3.1p per share payable on 7 December 2007 to shareholders on the register at 9 November 2007
- Intend to pay dividends at a level sustainable through the cycle and in line with comparable quoted businesses

Note: EPS calculation impacted by addition of an on average 3.4 million shares from the EBT, which have vested after prescribed three year period, and an increased amount of profit attributable to minority interests

	H1 07	H1 06	FY06
Weighted average number of shares used for basic EPS	129.3m	125.9m	123.9m

Cash Flow

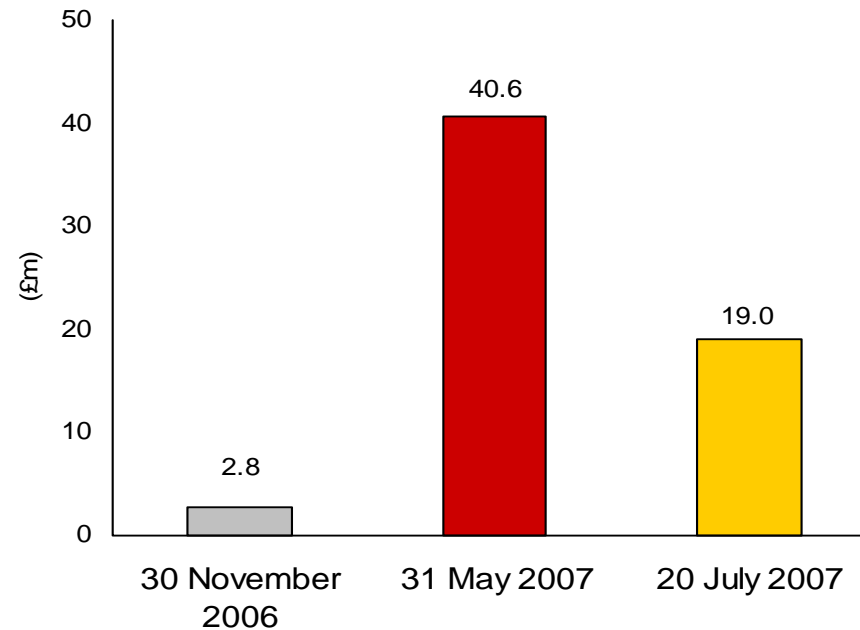


	2007	2006
	£m	£m
Operating profit (before exceptionals)	19.6	15.1
Share awards charge *	0.1	(0.1)
Depreciation/sale of fixed assets	1.3	0.7
Increase in debtors	(55.7)	(8.9)
Increase/(decrease) in creditors	9.0	(7.7)
(Decrease)/increase in provisions	1.0	0.7
Net cash from operating activities	(24.7)	(0.2)
Net finance costs	(0.5)	(0.7)
Taxation received/(paid) **	(0.4)	2.0
Capital expenditure	(5.8)	(1.4)
Dividends paid	(6.3)	-
Net cash before financing	(37.7)	(0.3)

* Share awards charge relates to non-cash element of the P&L charge for employee share awards and related costs (2006: exceptional item)

** Tax received relates to Schedule 23 clawback of 2006 tax paid on account

Net Debt Position



Increase in debtor days from 54 to 80 resulting from ERP systems implementation related disruption to cash collection

**Significant short-term impact but substantial improvement already evident
Confident of full resolution by year end**

Source: SThree Accounts

Balance Sheet



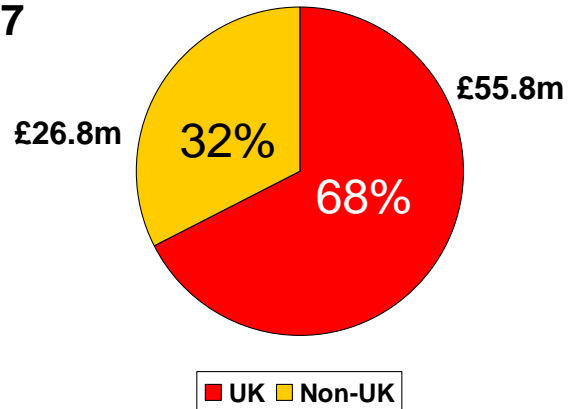
	2007	2006
	£m	£m
Tangible assets	5.0	3.4
Intangible assets	6.4	0.1
Investment in JV	0.1	-
Deferred tax asset	12.1	12.1
	23.6	15.6
Debtors	148.3	83.8
Tax receivable/(payable)	4.0	(1.1)
Creditors	(48.3)	(38.8)
Net Current Assets	104.0	43.9
Net Cash/(Debt)	(40.5)	(9.8)
Provisions	(6.3)	(6.1)
Net Assets	80.8	43.6

Geographic analysis*

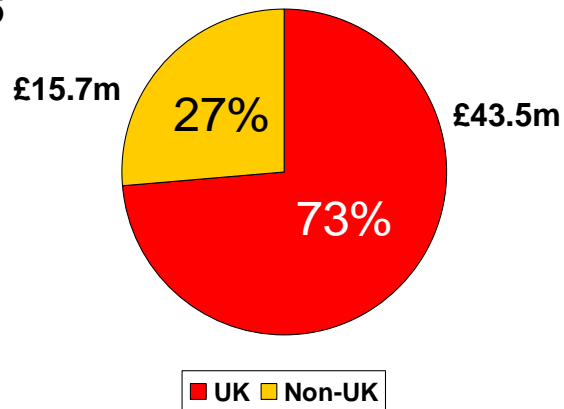


Gross Profit

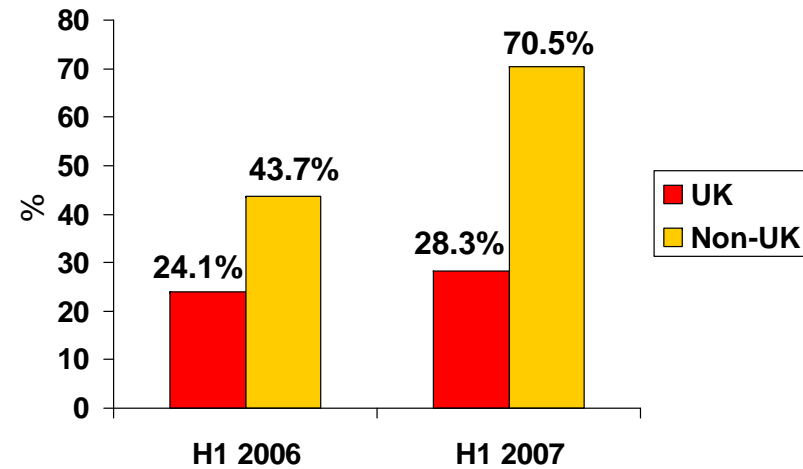
2007



2006



Growth in UK / Non-UK GP

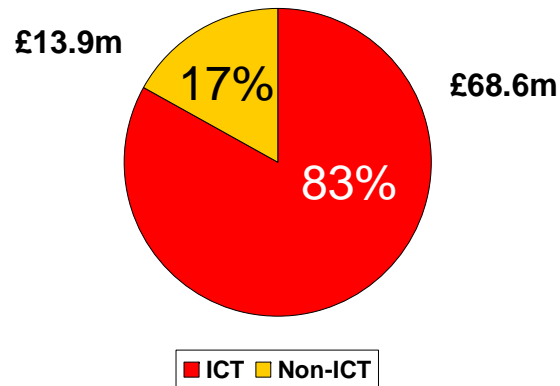


Sector Analysis

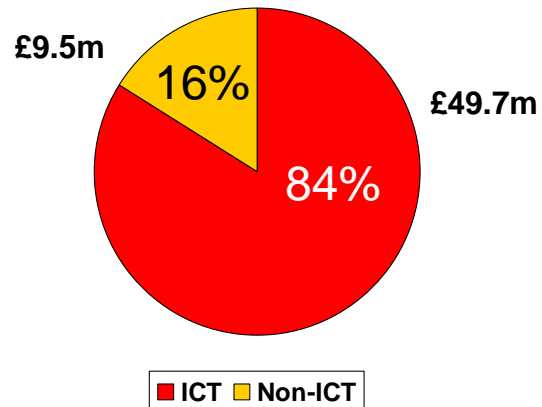


Gross Profit

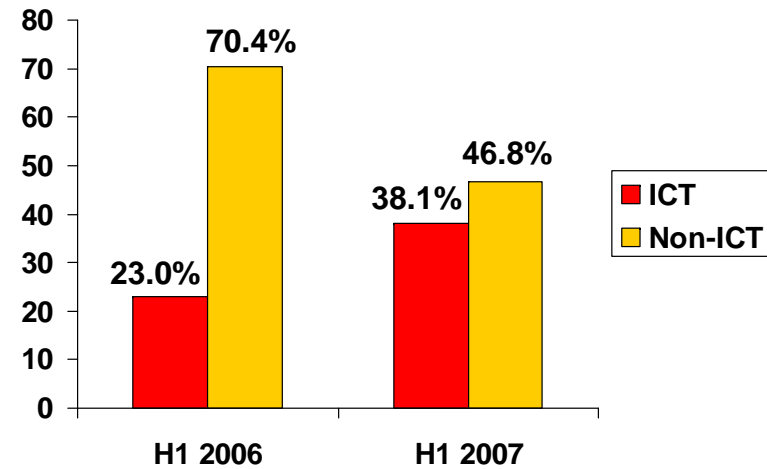
2007



2006



Growth in ICT / Non-ICT* GP



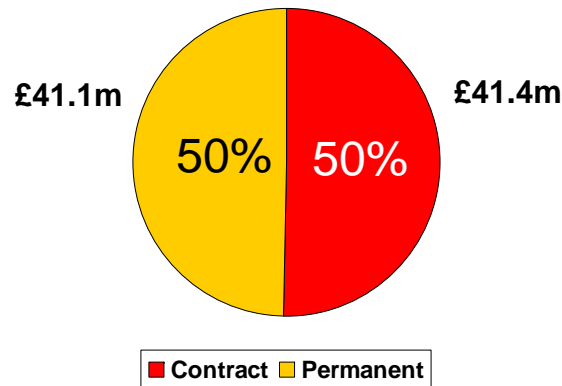
* Comprises banking and finance, accountancy, human resources, engineering, pharmaceuticals, energy and Job Board activities

Perm/Contract Analysis

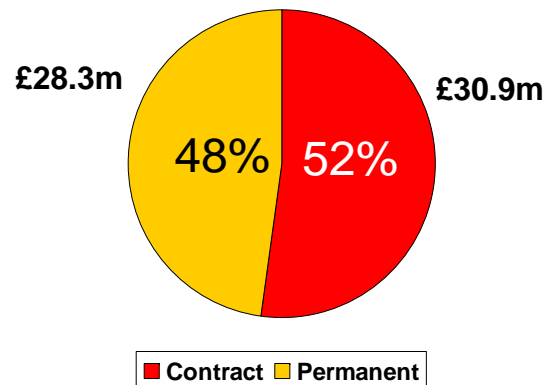


Gross Profit

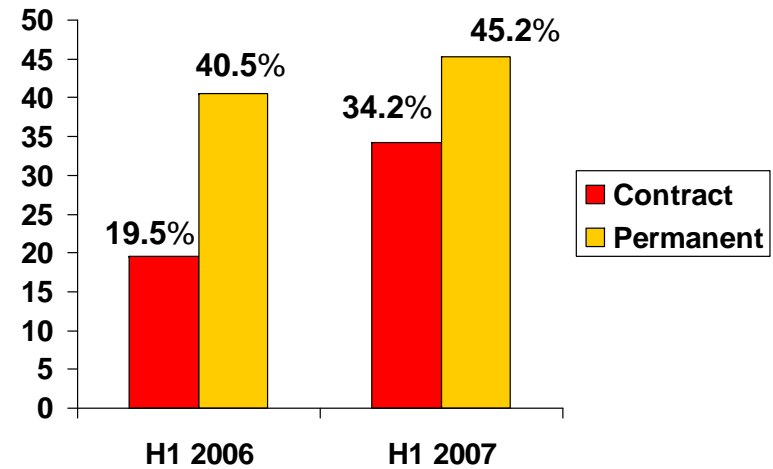
2007



2006



Growth in Permanent / Contract GP



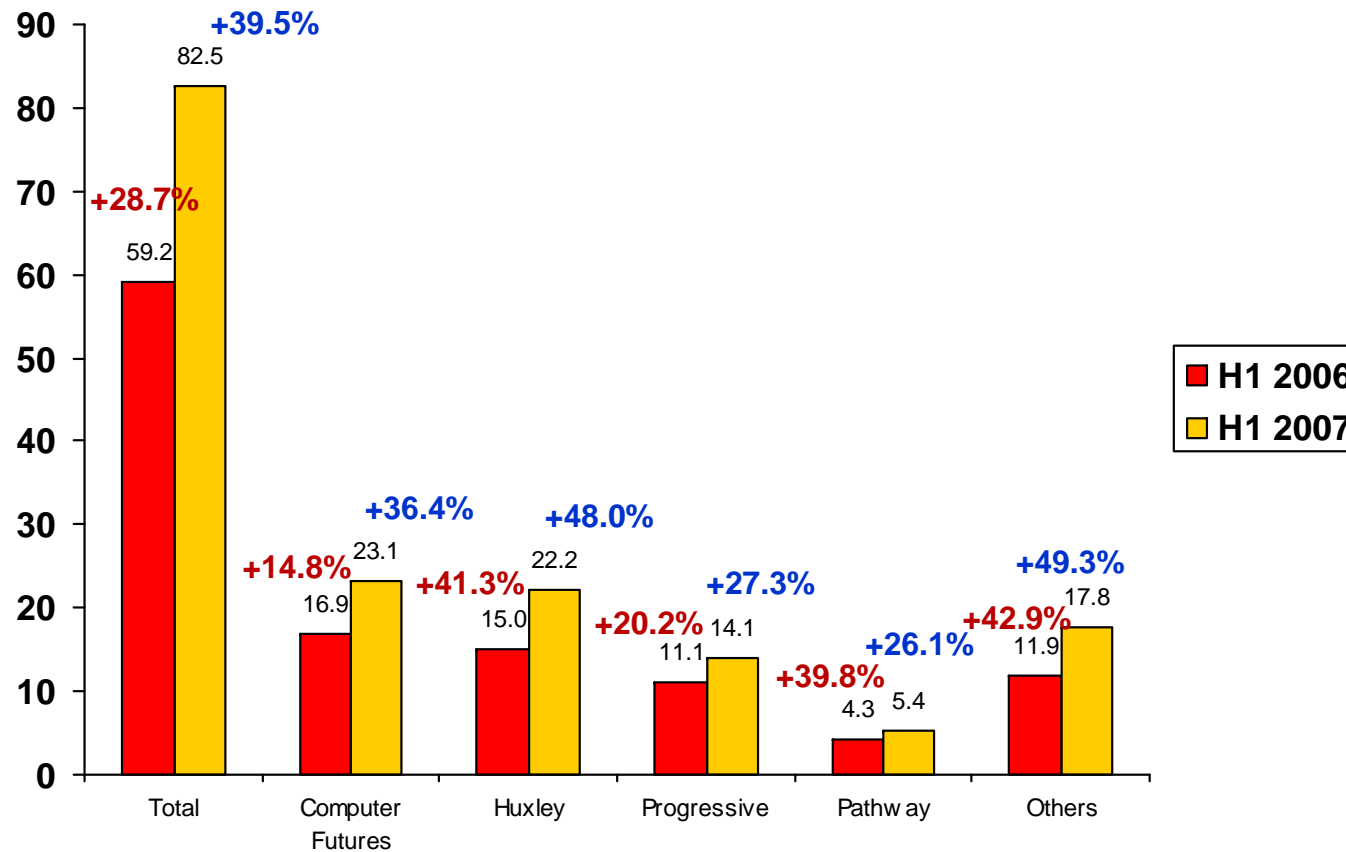
Gross Margin	2007	2006
Group	34.3%	33.2%
Contract	20.8%	20.6%

Source: SThree Accounts

Brand Analysis



Gross Profit £m



Source: SThree Accounts

Current Trading & Outlook



- Current trading in line with Board's expectations with further growth across all business segments
- Positive market backdrop anticipated to continue in H2
- Continued roll out of business model
 - New sectors
 - New geographies
 - Multiplier effect
- Ongoing investment to support future growth
- Year end cash to be in line with expectations
- Confident of prospects for FY2007

Questions?



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